proservartner

Bold Transformation
Real Results

Disrupting how organisations operate. Inspiring what they can become.

GSA AWARDS 2025 WINNER

WHO WE ARE

Practitioners. Disruptors. Transformation partners to Finance & GBS leadership.

Proservartner is an award-winning, independent transformation consultancy. Since 2008 we have helped Finance, HR, Procurement and GBS leaders cut cost, raise quality and unlock the potential of AI and automation -combining functional expertise with end-to-end delivery.
We don't just advise, we execute alongside you, all the way from strategy to steady-state.

140+	15+	18 yrs	#1
Transformation experts globally	Average years of practioner experience	Delivering Finance & GBS Transformation	GSA Advisory Firm of the Year 2025

WHAT MAKES US DIFFERENT

Practitioners, not theorists
Senior operators who have sat in your seat. Straight-talking, ROI-focused, allergic to slideware.

End-to-end delivery
From vision and business case through build, migration and stabilisation.
We stay with you all the way.

Truly global, truly in dependent
Offices across UK, Europe, US, Middle East and India.
No vendor bias, no upselling.
We focus on your outcomes only.

"The Proservartner difference is that they stay with you throughout the journey. The big 4 advise -Proservartner take you all the way."

-VP, Univar Solutions

"A game-changer for us. Streamlined operations, significantly reduced costs and improved decision-making."

-CFO, HSS Hire

"Their expertise and strategic approach have been invaluable in guiding us towards enhanced financial efficiency."

-CEO Dorsch Global



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WHY PROSERVARTNER

Your partner for end-to-end transformation

01 International Experience

- Senior experts from industry, Big 4 and SIs
- Specialists with 15+ years average experience
- Delivered across Europe, Middle East, Asia, North America and Latin America

02 Functional Knowhow

- Process expertise: Finance, HR, Procurement, IT, Operations, Compliance, Insurance
- Track record helping enterprises take the next step

03 Techniques & Methods

- Leaders across modern delivery techniques
- Mastery of Agile, Waterfall,Lean,SixSigma and when each fits best

04 Practical & Performance-led

- Laser-focused on measurable performance
- We show how to action real-life situations, not run from them

OUR DIFFERENTIATORS

- Deep Shared Service & GBS experience
- Practical and results-focused approach
  End-to-end delivery -strategy to steady-state
  93 deep technology partnerships (SNOW, SAP, Google)
- Independent, pragmatic, execution-focused
- Data-driven insights & benchmarking. We don't just deliver -we teach as well
- Genuine value for money

Unlock the potential in your organisation today with Proservartner



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BEING DISRUPTIVE IN TRANSFORMATION & AUTOMATION

Your disruptive leader on every step of your transformation and automation journey

At Proservartner, we believe that organisational and operational transformation, automation and centralisation is always built on the foundation of **four key elements**:

PROCESS

PEOPLE

GOVERNANCE & DATA

TECHNOLOGY

The right balance of these elements creates the optimal operating agenda for any organisation. Proservartner helps organisations deliver their transformation, automation and centralisation goals by providing experienced specialists to support every key stage of the journey -whether that's targeted consulting, end-to-end automation, or designing, building, migrating and optimising functions from the ground up.

WE COVER THE FULL OPERATING AGENDA

Target Operating Model

Design end-to-end TOMs that work in practice

AI & Automation

RPA, agentic AI, intelligent document processing

GBS / SSC Build

Stand up, scale and grow sharedservice centres

Training & Coaching

Lean Six Sigma, GBS University with CIMA

Process Design

Standardise, simplify, optimise

PMO & Change

Run the programme, win hearts & minds

Governance

Controls, compliance & continuous improvement

Roadmap Readiness

Automation roadmaps and TOM transition plans

We bring our four core elements to optimise your organisation and accelerate your journey to operational excellence.



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THE GBS JOURNEY

End-to-end transformation capability- we support organisations across the full Global Business Services lifecycle

1	**Vision, strategy & business case** Define the vision, set strategic objectives and build the business case.	DEFINE
2	**Scoping & governance** Define scope, stakeholders, decision rights and the governance model.	DEFINE
3	**Location strategy** Assess location options and define the optimal location strategy.	ANALYSE
4	**Process readiness & reengineering** Assess current processes, remove complexity and design future state.	ANALYSE
5	**Target operating model design** Design the operating model -roles, structure, capabilities and enablers.	DESIGN
6	**KPI & control framework** Define KPIs, targets and controls to drive performance and accountability.	DESIGN
7	**Programme & change management** Plan and execute the programme, engage stakeholders and manage change.	DELIVER
8	**Stabilisation & measurement** Stabilise operations, track performance and embed new ways of working.	DELIVER
9	**Continuous optimisation & automation** Drive continuous improvement through data, automation and innovation.	SUSTAIN



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RECORD-TO-REPORT (R2R)

Unify, automate and modernise close, reconciliation and reporting- for real-time, audit-ready financials

We modernise R2R from journal entry through reconciliation, intercompany, close and reporting. Combining process redesign with deep Blackline, SAP and Oracle expertise, we shorten close cycles, raise data accuracy and deliver decision-ready financials at speed.

WHAT WE DELIVER IN R2R

R2R diagnostic
Six-step diagnostic across close, reconciliation, intercompany and reporting - efficiency,quality,KPIs.

Blackline optimisation
Maximise ROI on tools you already own - module utilisation, automation, configurable templates.

Close acceleration
Automate tasks, scheduling, certification and escalation; eliminate the spreadsheet shadow close.

Intercompany hub
Approve, review and reconcile IC transactions; auto-journal posting; netting and settlement.

Reconciliation automation
Rule-based auto-recon, configurable templates, bulk certification, exception workflow.

Reporting & analytics
Multi-ERP data flows, variance analysis, real-time account monitoring, IFRS/GAAP adjustments.

CASE STUDY -R2R STABILISATION & OPERATING MODEL REDESIGN

BRIDGESTONE

THE CHALLENGE

- Centralised accounting centre in Poland -retained organisation poorly designed
- Duplicate tasks between local and central teams; no clear roles or standards
- Adversarial relationship between accounting centre and local markets
- No standardised processes or process documentation

OUR APPROACH

- End-to-end diagnostic on process, people and technology
- Deep-dive with costed roadmap and prioritised programme
- Converted central accounting centre into a true shared service
- Embedded service management framework with the business
- Process improvement, Lean and standardisation -with technology change

THE OUTCOME

- Cost reduction and material efficiency savi ngs
- Faster close process; standardised P2P and R2R flows
- Significant improvement in relationship with local teams
- Training and methodology fully handed over to client

98%	30-50%	95%+	100%
Accounting & close in SSC	Faster close cycle times	Process standardisation	Visibility & control

RECENT R2R CLIENTS

Ecolab · Bridgestone · Hugo Boss · Novanta · KLM · Zurich



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Let's unlock the potential in your organisation

No matter where you are on your journey, Proservartner's team of experts can help connect the dots between your business needs and the technology that will deliver. Contact us for a free assessment.

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Trusted across industries -clients include:

RETAIL & CONSUMER

COTY · Richemont · Nikon · Swarovski · currys · adidas · Fujifilm · Bridgestone · avis budget group · Euromaster

REAL ESTATE & CONSTRUCTION

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OAG · OLX Group · Ashling · Guidewire · Delivery Hero · zalando · Schibsted · WNS · informa · travel counselors

CHEMICALS, UTILITIES, INFRA & LOGISTICS

ENGIE · Elementis · Cadent · EDF · RSBG · DHL · aggreko · Infineum · Johnson Matthey

Ready to start? Let's talk.

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